



### **WDENYA**

Israel's Construction & Infrastructure Company

### Build the Future

**2024** Annual results





## Denya - a strong supporter on the home front!

#### The **Swords of Iron** War

At pick – 250 of the company's employees under emergency call up order (tzav 8)

Support for the families of the mobilized employees

Contribution and supply of military equipment

Training of combat units at the company's sites

Countless hours of volunteering by the company's employees in preparing sandwiches for front-line soldiers

Erecting shelters, protective walls, shooting positions and blocks by the subsidiary Cebus Rimon

Supply of warehouses and office containers

Adoption of an additional military unit and continued support for the Artillery Brigade which has been supported for the past five years

## **Denya** is the Leading Construction & Infrastructure Company in Israel

more than 80 years

Thousands of apartments under development in the last years

Tens of thousands of residential units delivered in the past decade

Millions of sqm of commercial, public and office spaces constructed in the past decade

Hundreds of roads & bridges built

Concession projects (PPP)

100 projects simultaneously

Over 2,300 employees

Industrial facilities

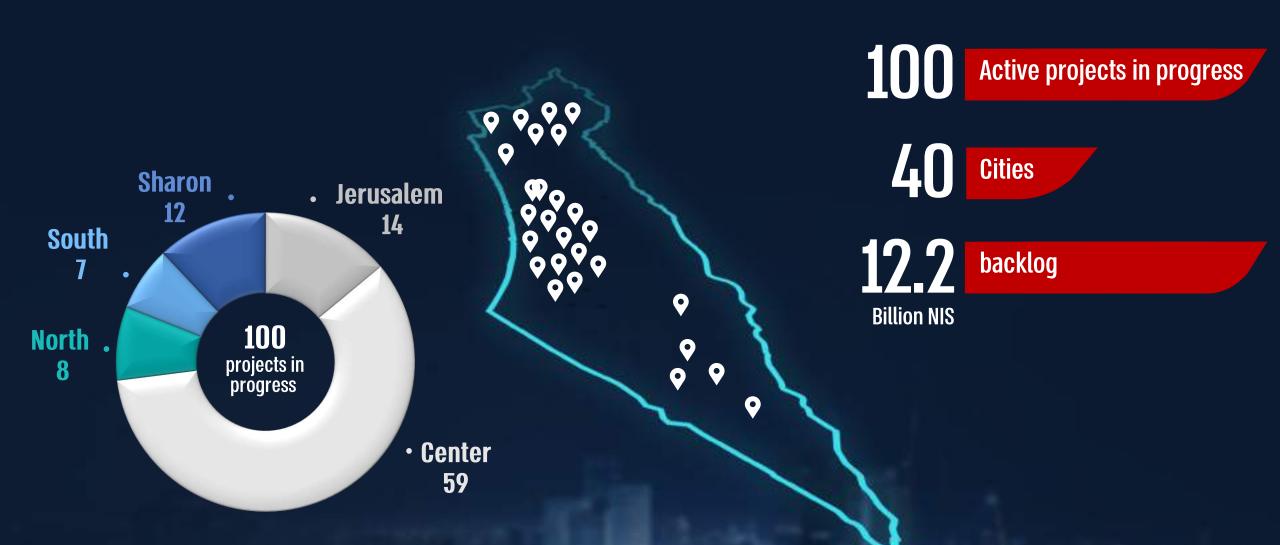
Geotechnics and ground basing

Electro-mechanics & air conditioning systems

International activity in 3 countries



### **Building Israel**



### Financial **Strength**

as of December 31, 2024



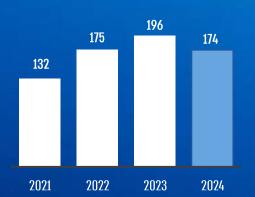
### Financial Growth (In million NIS)



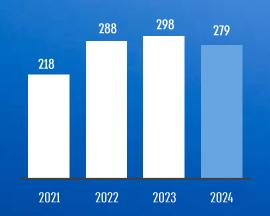


- Residential Development & Construction
- Infrastructure and Concessions
- Non-Residential Construction
- Residential Construction

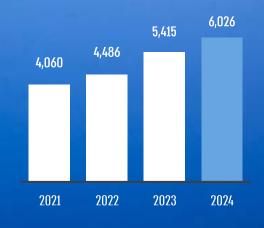




#### **EBITDA**



#### **Turnover**



### **Equity and dividend distribution**

Million NIS

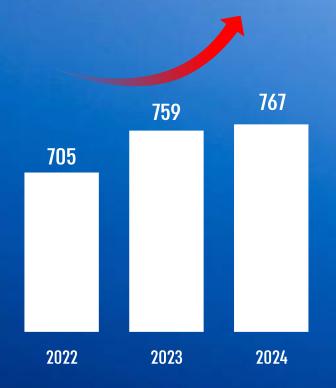
The total dividend distributed for 2022-2024

NIS 455 million

The total dividend distributed for 2022-2024 from the net profit

ca. **70**%





The Company maintains a dividend distribution policy of at least 35% of the annual net profit, subject to distributions tests and the approval of the Boars of Directors

#### **Group's Dividend**





### Consolidated Orders Backlog by Activities segments (Million NIS)

	Backlog					
	2024	2023	2022	2021		
Residential Construction	6,118	6,362	5,901	5,323		
Non-Residential Construction	4,054	4,289	3,203	2,043		
Infrastructure and Concessions	2,010	2,523	2,384	2,430		
Residential Development & Construction	35	139	94	425		
Total Backlog as per the Financial Statements	12,217	13,313	11,581	10,221		

The backlog during the reporting period does not include the Company's share in the EPC Contractor in the Jerusalem Light Rail Blue Line project







Residential Construction



Residential Development & Construction







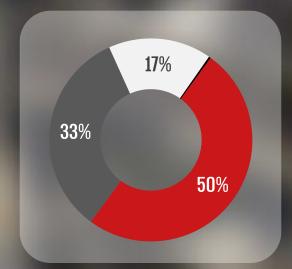


## Synergistic Revenue Structure enabling Distribution of Risks & Growth

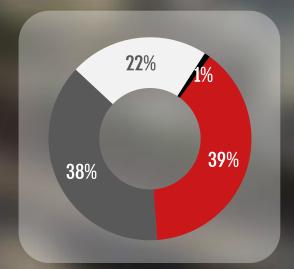
Residential Development & Construction

Infrastructure and Concessions Non-Residential Construction Residential Construction

#### Backlog as of 31.12.24 NIS **12.2** Billion

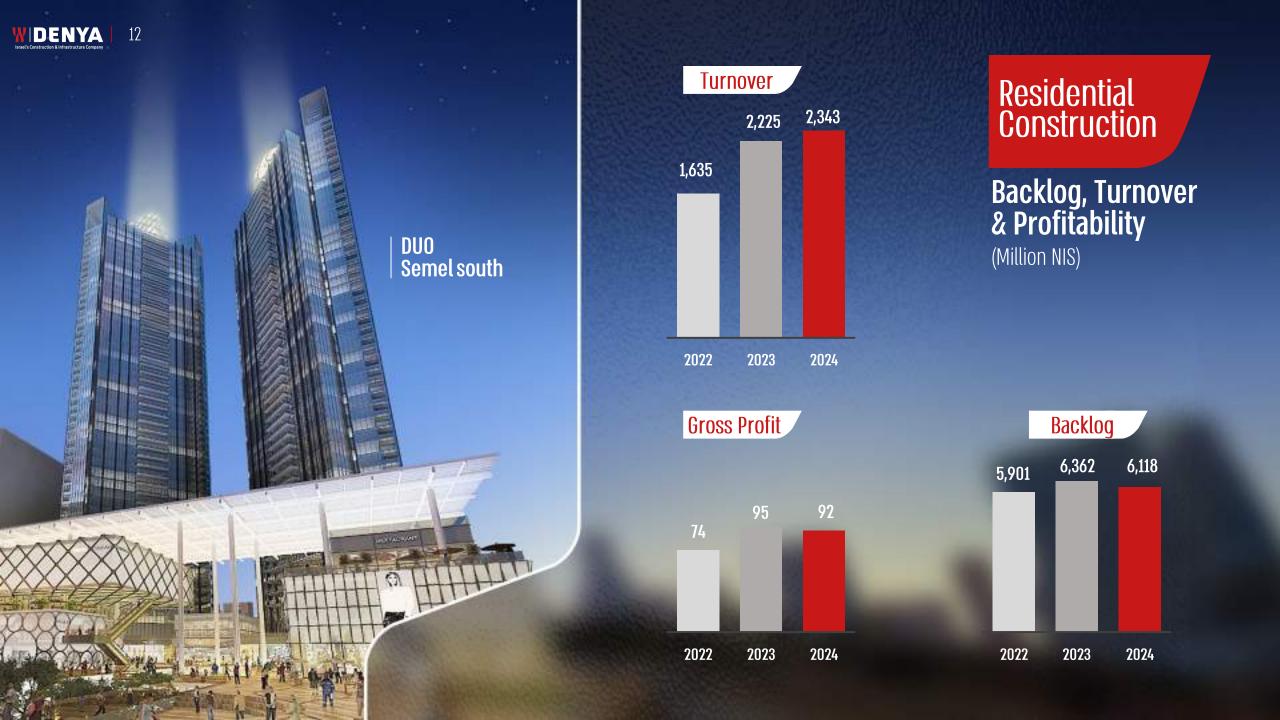


### Turnover in 2024 approx. NIS **6.0** Billion



Residential Construction Non-Residential Construction

Infrastructure and Concessions Residential Development & Construction







**Estimated Financial NIS 481** Value Million **Completion Rate 36**%

**Estimated Completion** Q2, 2027

\* Denya's Share



**Estimated Financial NIS 794** Value Million

**60**% **Completion Rate** 

**Estimated Completion** Q1, 2026



**Estimated Financial NIS 438** Value Million 0% **Completion Rate Estimated Completion** Q1, 2029

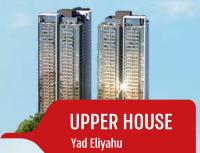


**Estimated Financial NIS 615** Million Value **Completion Rate 30**% **Estimated Completion Q4, 2026** 



**Estimated Financial NIS 465** Value Million **3**% **Completion Rate** 

**Estimated Completion** Q2, 2028



**Estimated Financial NIS 670** Million Value **Completion Rate** 88%

**Estimated Completion** Q2, 2025

## Significant Projects

**Residential** Construction







#### Residential Construction

## Significant Projects (Cont.)

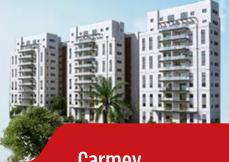


Gindi **Ramat Efal** 

**NIS 607 Estimated Financial** Value Million

4% **Completion Rate** 

**Estimated** Q1, 2027 Completion



Carmey Hanadiv | Phases A+B

**Estimated Financial NIS 525** Value Million

**Completion Rate 73**%

**Estimated** Q3, 2025 Completion



Tel Aviv - Tower 4

**Estimated Financial NIS 547** Value Million

**Completion Rate 87**%

**Estimated Q2, 2025** Completion



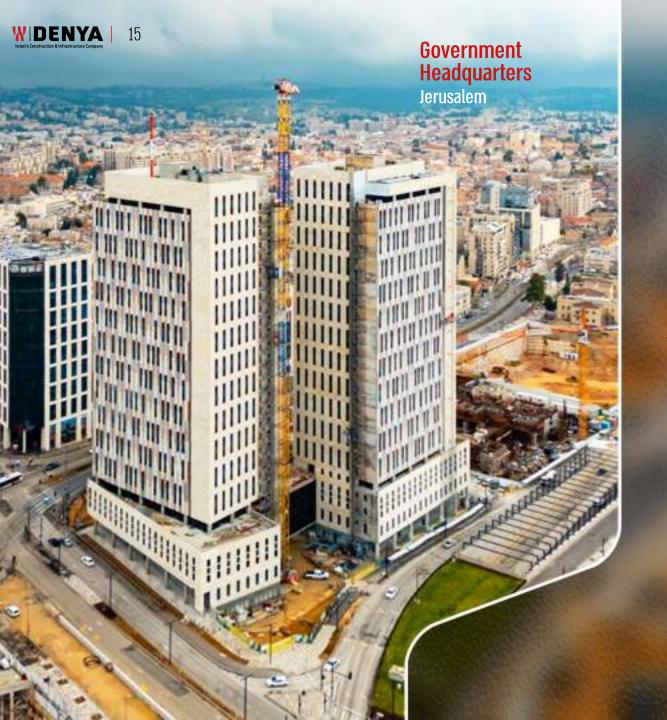
Aura

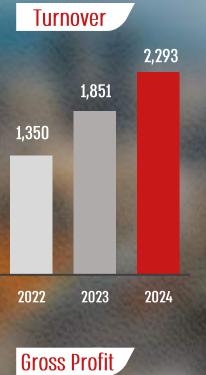
Ramat Ha'Sharon - Phase B

**Estimated Financial NIS 446** Value Million

**Completion Rate 12**%

**Estimated** Q2, 2027 Completion





92

2023

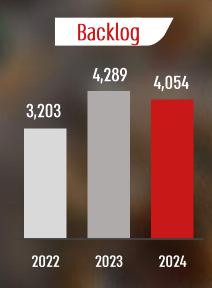
2022

127

2024

#### Non-Residential Construction

Backlog, Turnover & Profitability (Million NIS)







**Estimated Financial NIS 590** Value Million **Completion Rate 97**%

**Estimated Completion** 03, 2025

# **TOHA 2**

**Estimated Financial NIS 585** Value Million **Completion Rate** 66%

Estimated Completion Q4, 2026



**Estimated Financial NIS 588** Million Value **Completion Rate 81**%

**Estimated Completion** 04, 2025

NIS 414 Million



| Kiryat Motzkin

**Estimated Financial** NIS 470 Million Value

**Completion Rate 0**%

**Estimated Completion Q2, 2028** 



#### Complex 1000 | Rishon Lezion

**Estimated Financial** NIS 492 Million Value **Completion Rate** 21%

**Estimated Completion Q4, 2026** 



**Estimated Financial** Value

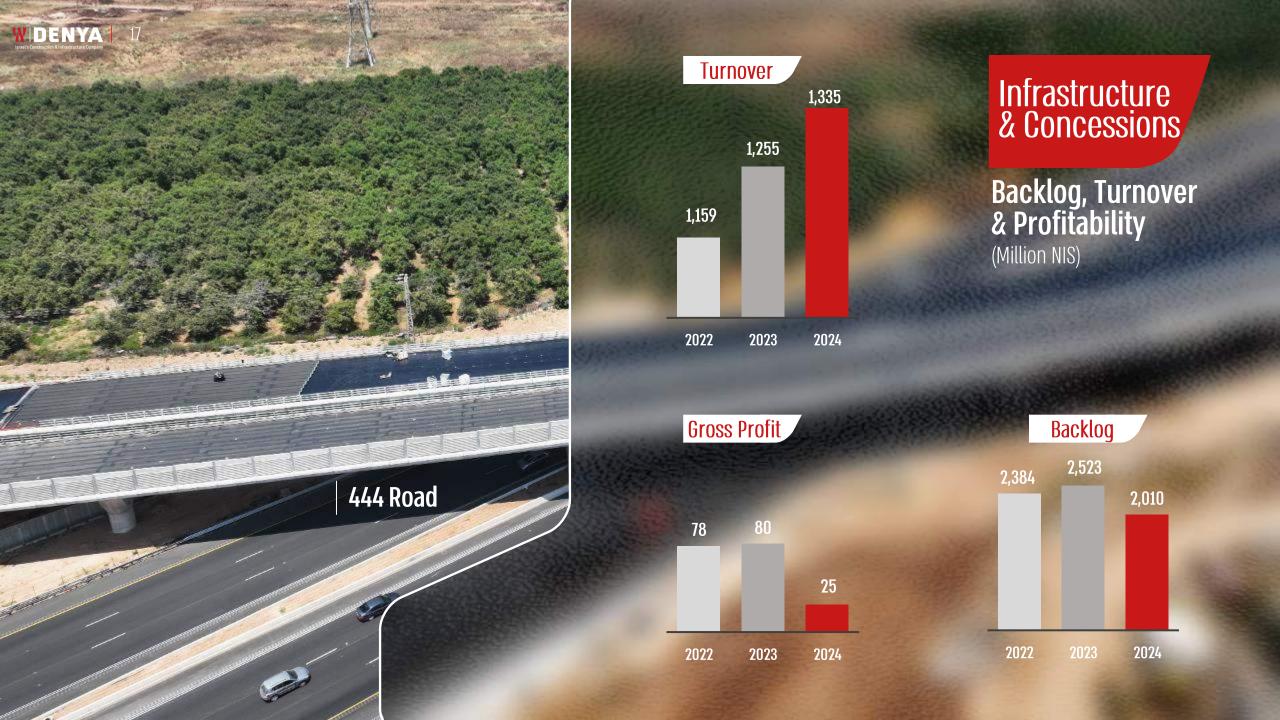
**Completion Rate 82**%

**Estimated Completion** 03, 2027

Denya's Share

## Significant Projects

**Non-Residential** Construction





## Infrastructure & Concessions



Share in the Concessionaire

**50**%

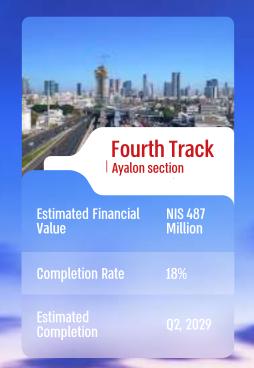
Development and Financial Closing Phase

Announced as Successful Bidder

09/2023









### Projects Under Construction

Project Name	Location	Country	Company's Share	Total No. of Units	Sold (as of the reporting date)	Units for sale (as of the reporting date)
Denya Spring View – phase A	Warsaw	Poland	100%	46	44	2
Denya Spring View – phase B	Warsaw	Poland	100%	51	12	39
Denya Spring View – phase C	Warsaw	Poland	100%	51	0	51
Denya Forest Bloc D	Timisoara	Romania	100%	116	26	90
Denya Forest Bloc G	Timisoara	Romania	100%	116	0	116
Denya Lake	Bucharest	Romania	100%	87	18	69
Total				467	100	367

# Residential Development & Construction

#### **Completed projects**

Project Name	Location	Country	Company's Share	Total No. of Units	Sold (as of the reporting date)	Units for sale (as of the reporting date)
Unik-Top	Rishon Le'zion	Israel	<b>50</b> %	377	372	5
Unik Urban	Be'er Ya'akov	Israel	50%	98	97	1
Denya Forest Bloc I	Timisoara	Romania	100%	116	112	4
Denya Forest Bloc H	Timisoara	Romania	100%	116	113	3
Total				707	694	13







Construction of 930 residential units in 49 buildings next to the American School in Pipera neighborhood

Location: Bucharest | Land cost: NIS 25 Million Project Scope: 930 Residential Units Zoning approval received

**Land Inventory** 



A plot of land located in Corbeanca neighborhood with a total area of 223 thousand sqm., for construction of approx. 350 townhouses

Location: Bucharest | Land cost: NIS 14 Million Project Scope: 350 Residential Units Zoning approval received

**Land Inventory** 



Denya Lake

A plot of land in Pipera neighborhood for construction of 87 townhouses

Location: Bucharest | Land cost: NIS 21 Million Project Scope: 87 Residential Units Under Construction

**Project Under Construction** 



Denya Forest -Bloc G

Fifth building out of 5. 12 floors and 116 residential units. Construction commenced in 2024, scheduled for completion in 2026

Location: Timisoara | Land cost: NIS 4 Million Project Scope: 116 Residential Units Under Construction

Project Under Construction



A plot of land located in Swomin village, south of Warsaw, for construction of 148 residential units

Location: Warsaw | Land cost: NIS 11 Million Project Scope: 148 Residential Units Under Construction

**Project Under Construction** 



Denya Forest -Bloc D

Fourth building out of 5, 12 floors and 116 residential units. Construction commenced in 2024, scheduled for completion in 2025

Location: Timisoara | Land cost: NIS 4 Million Project Scope: 116 Residential Units Under Construction

**Project Under Construction** 

## Significant Projects

Residential Development & Construction

### Developer's Strengths

- Unleveraged land purchase
- Zero project debt
- Zero exposure to rising interest rates



## Denya at the forefront to adjust Construction Input Indices

The "Iron Swords"
War leads to a
ban on
employing
Palestinian
workers

The proportion of foreign workers is increasing, labor costs are rising, execution pace and productivity are declining

The effects of the war are not reflected in the rate of increase of the Construction Input Index

Denya
independently
submitted petition
to the High Court
of Justice,
demanding an
update to the index

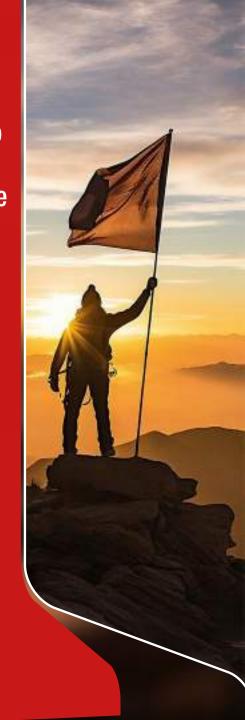
Statistics
published a
2.6%
increase in
the
Construction
Input Index
in January

The Israel

Bureau of

Central

Denya
continues to
pursue the
index update
as part of
the High
Court of
Justice
petition





## Denya at the forefront of the effort for the index increase

### Key arguments in the company's position

The composition of construction expenses has not been updated and is based on a fixed basket from 2011

The change in labor costs due to the worker shortage and the shift in the workforce composition has not been reflected in the index

The index does not reflect the impact of the decline in labor productivity

The company's demand

Immediate update of the index

Publication of the CBS position
January 2025

An index update was made with the aim of reflecting the changes that occurred in the construction sector following the outbreak of the "Iron Swords" war

The update applies to the composition of construction workers

Key gaps

The company expects an additional update of the indices in accordance with its claims

The index update was partially implemented in January, and the CBS is expected to address the update for previous periods



## Thank You WDENYA Israel's Construction & Infrastructure Company